

Message Text

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PAGE 01 CARACA 03694 211037Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 XMB-04 /027 W
-----124609 221744Z /42

R 201644Z APR 78
FM AMEMBASSY CARACAS
TO USDOC WASHDC
INFO SECSTATE WASHDC 1996
AMCONSUL MARACAIBO

UNCLAS CARACAS 3694

COMMERCE FOR: OED/MEPD AND OIM
STATE PASS: EX-IM BANK

E.O. 11652: N/A
TAGS: BENC, BEXP, VE
SUBJ: MAJOR PROJECT: STEEL PLANT CASTING FACILITY AND ELECTRIC FURNAC
ES

1. PROJECT NAME: CONTINUOUS BILLET CASTING FACILITY AND TWO ELECTRIC
FURNACES.

2. BRIEF DESCRIPTION: BYENSA C.A., A PRIVATE FIRM, IS SEEKING
OFFERS FOR THE DESIGN, CONSTRUCTION, SUPPLY AND START-UP OF A
CONTINUOUS BILLET CASTING FACILITY FOR USE AT BYENSA'S STEEL PRODUCTS
PLANT IN LA CONCORDIA, SAN CRISTOBAL, TACHIRA STATE, IN WESTERN
VENEZUELA. THE FACILITY MUST BE PLANNED TO PRODUCE 100,000 ANNUAL
TONS OF 4" X 4" BILLETS. ALSO REQUIRED IS THE DESIGN, CONSTRUCTION,
SUPPLY AND START-UP OF TWO ELECTRIC FURNACES OF 10/15 MVA EACH FOR USE

AT SAME PLANT. USED EQUIPMENT PREFERRED FOR BOTH BILLET CASTING
FACILITY AND FURNACES.

3. EXECUTING AGENCY/PROJECT MANAGER:
ING. ILDEMARO SANCHEZ MORALES
PRESIDENT, BYENSA C.A.
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APARTADO BYENSA C.A.
APARTADO POSTAL 113
SAN CRISTOBAL, ESTADO TACHIRA
VENEZUELA
TEL: (076) 25297

4. STATUS OF PROJECT/ANTICIPATED BID DATES: FIRM IS PRESENTLY

ENGAGED IN AN EXPANSION PLAN, INCLUDING THE INSTALLATION OF A ROLLING MILL, THAT WILL START-UP IN OCTOBER '78, PRODUCING 30,000 TONS OF STEEL. AFTER THIS INSTALLATION IS FINISHED, FIRM PLANS TO MOVE AHEAD ON CONTINUOUS CASTING FACILITY AND ELECTRIC FURNACES, WITH A PROBABLE PURCHASE DATE OF DECEMBER '78.

5. ESTIMATED PROJECT COST/FOREIGN CONTENT: \$8-10 MILLIONS.

6. COMPETITIVE FACTORS: TO DATE FIRM HAS BEEN CONTACTING ONLY AMERICAN FIRMS.

7. FINANCING: THE FIRM WOULD LIKE TO OBTAIN FIVE YEAR FINANCING FOR THE FURNACES AND CASTING EQUIPMENT.

8. WTDR ON BYENSA, C.A. BEING SUBMITTED.

9. INFORMATION FOR THIS REPORT PROVIDED BY AMCONSUL MARACAIBO.
VAKY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CARACA03694
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780172-0882
Format: TEL
From: CARACAS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780436/aaaabelo.tel
Line Count: 80
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c47179aa-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2907350
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: STEEL PLANT CASTING FACILITY AND ELECTRIC FURNAC ES
TAGS: BENC, BEXP, VE
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/c47179aa-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014